

FREE Government Contracting Courses and Seminars

In our **FREE** training seminars you will learn techniques to **tap into the profitable federal, state, and local government markets**. Our instructors have extensive experience in government contracting and are familiar with the latest contracting laws and regulations.

Register online at www.TheFTC.org or call **866.382.7822** toll-free.

Southern California September - November 2010

September 9 - 9:00 am to 12:00 pm

Responding to RFPs (Request for Proposal)
City of Monterey Park, Council Chambers
320 West Newmark Avenue
Monterey Park, CA 91754

September 14 - 9:00 am to 12:00 pm

Responding to RFPs (Request for Proposal)
Greater Lakewood Chamber of Commerce
24 Lakewood Center Mall, (Next to See's Candy)
Lakewood, CA 90712

September 16 - 9:00 am to 12:00 pm

Government Subcontracting
City of Anaheim, Economic Development
5th Floor, Anaheim City Hall
200 S. Anaheim Boulevard
Anaheim, CA 92805

September 21 - 9:00 am to 12:00 pm

Federal Contract Negotiation
Women's Economic Ventures (WEV)
& The Small Business Loan Fund
374 Poli Street, Suite 207
Ventura, CA 93001

September 23 - 9:00 am to 12:00 pm

Getting Started with Government Contracting
Orange County Hispanic Chamber of Commerce
2130 E. 4th Street, Suite 160
Santa Ana, CA 92705

September 28 - 9:00 am to 12:00 pm

Doing Business with General Services Administration (GSA)
Mission Community Services Corp
71 Zaca Lane, Suite 130
San Luis Obispo, CA 93401

October 5 - 9:00 am to 12:00 pm

Government Subcontracting
El Camino College Small Business
Development Center (SBDC)
13430 Hawthorne Boulevard
Hawthorne, CA 90250

October 12 - 9:00 am to 12:00 pm

Getting Started with Government Contracting
Long Beach Area Chamber of Commerce
One World Trade Center, Suite 206
Long Beach, CA 90831

November 2 - 9:00 am to 12:00 pm

Marketing to Government
City of Anaheim, Economic Development
5th Floor, Anaheim City Hall,
200 South Anaheim Boulevard
Anaheim, CA 92805

November 4 - 9:00 am to 12:00 pm

Getting Started with Government Contracting
Valley Economic Development Center (VEDC)
5121 Van Nuys Boulevard, Third Floor
Van Nuys, CA 91403

November 9 - 9:00 am to 12:00 pm

Responding to RFPs (Request for Proposals)
Women's Economic Ventures (WEV)
& The Small Business Loan Fund
333 S. Salinas Street
Santa Barbara, CA 93103

November 16 - 9:00 am to 12:00 pm

Project Management
Women's Economic Ventures (WEV)
& The Small Business Loan Fund
374 Poli Street, Suite 207
Ventura, CA 93001