

# **FREE** Government Contracting Courses and Seminars

In our **FREE** training seminars you will learn techniques to **tap into the profitable federal, state, and local government markets**. Our instructors have extensive experience in government contracting and are familiar with the latest contracting laws and regulations.

Register online at [www.TheFTC.org](http://www.TheFTC.org) or call **866.382.7822** toll-free.

## **Southern California** April - May 2010

### **April 1 - 9:00 am to 12:00 pm**

*Responding to RFPs (Request for Proposal)*  
Long Beach Area Chamber of Commerce  
One World Trade Center, Suite 206  
Long Beach, CA 90831

### **April 6 - 9:00 am to 12:00 pm**

*Introduction to Federal Contracting*  
City of Monterey Park, Council Chambers  
320 West Newmark Avenue  
Monterey Park, CA 91754

### **April 13 - 9:00 am to 12:00 pm**

*Marketing to Government*  
Women's Economic Ventures (WEV)  
& The Small Business Loan Fund  
333 S. Salinas Street  
Santa Barbara, CA 93103

### **April 20 - 9:00 am to 12:00 pm**

*Responding to RFPs (Request for Proposal)*  
Mission Community Services Corp  
71 Zaca Lane, Suite 130  
San Luis Obispo, CA 93401

### **April 27 - 9:00 am to 12:00 pm**

*Getting Started with Government Contracting*  
Vandenberg Village Branch Board Room  
(Ventura County SBDC)  
3880 Constellation Road  
Lompoc, CA 93436

### **May 4 - 9:00 am to 12:00 pm**

*Introduction to Federal Contracting*  
El Camino College Small Business  
Development Center (SBDC)  
13430 Hawthorne Boulevard  
Hawthorne, CA 90250

### **May 6 - 9:00 am to 12:00 pm**

*Responding to RFPs (Request for Proposal)*  
Valley Economic Development Center (VEDC)  
5121 Van Nuys Boulevard, Third Floor  
Van Nuys, CA 91403

### **May 11 - 9:00 am to 12:00 pm**

*Getting Started with Government Contracting*  
City of Anaheim, Economic Development  
Gordon Hoyt Conference Center, 2nd Floor, City Hall West,  
201 South Anaheim Boulevard  
Anaheim, CA 92805

### **May 13 - 9:00 am to 12:00 pm**

*Government Subcontracting*  
Greater Lakewood Chamber of Commerce  
24 Lakewood Center Mall, (Next to See's Candy)  
Lakewood, CA 90712

### **May 18 - 9:00 am to 12:00 pm**

*SBA's 8(a) Business Development Program*  
Orange County Hispanic Chamber of Commerce  
2130 E. 4th Street, Suite 160  
Santa Ana, CA 92705